



## OUR WORLD:

Omnitronics exports to all regions of the world.



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#### ABOUT OMNITRONICS

Omnitronics was established in 1981 by a small team of experienced Engineers all with one common focus: to improve the design and efficiency of two-way radio peripherals.

Today, Omnitronics has evolved into a leading provider of radio dispatch, interoperability and communications management products designed to meet specific organizations needs through understanding customer requirements and providing flexibility.

In addition, Omnitronics uses this expertise to develop products specific to customer requirements. This has resulted in the company designing and manufacturing equipment for a long list of clients, over many years.

#### **Purpose**

"To promote safe and efficient operations through electronic solutions."

#### Mission

"Omnitronics will realise it's purpose by understanding our customer's needs and creating reliable, high-quality solutions that meet those needs. We will create an environment of integrity, clarity and openness to achieve this goal together."

#### **Core Values**

- // Quality
- // Integrity
- // Clarity
- // Openness

# THE OMNITRONICS DIFFERENCE

Omnitronics' objective is to provide customers with the most secure, efficient and cost effective radio network possible. With this at the forefront of our product philosophy, we design solutions independent of any specific radio vendor. This allows our clients to leverage their existing investment, whilst planning for future growth.

Customer service and support, both presale and post-sale, are at the heart of our business. Our experienced Sales and Technical Support teams go above and beyond to ensure customers' expectations are met and even exceeded.

## OUR CUSTOMERS

Omnitronics creates solutions for a wide variety of industries including:

- // Mining
- // Oil and Gas
- // Maritime
- // Utilities
- // Public Safety
- // Transportation
- // Healthcare

## TECHNOLOGIES

Omnitronics works directly with a wide variety of radio manufacturers, radio protocols, industry associations and supplementary product providers to ensure that our customers can choose the best fit for their unique needs.

#### SUPPORT

To ensure that our solutions work effectively for our customers today and in the future, Omnitronics offers Support and Maintenance Agreements to our Systems Customers. Not only does this include high levels of support and priority response, this service also gives the peace of mind that as technology advances our customers are able to keep pace with new features and functionality, maximizing the life of their investment.

## SOLUTIONS

#### **Dispatch, Command and Control**

Omnitronics offers a range of dispatch solutions to suit operations of all sizes. Catering for centralized and decentralized network structures, our proven product range includes desktop hardware consoles, PC based consoles, Mobility Solutions and Full Radio Management Systems.

Our solutions are created to meet the expectations of small to medium organisations who wish to have the greatest flexibility and interoperability in their radio network and autonomy in procurement and maintenance, whilst still addressing the needs of large organizations.

#### Radio Over IP (RoIP) Connectivity

Omnitronics is one of the world leading experts in RoIP Solutions and offers interface gateways for both Analog and Digital Radios. By using a RoIP gateway approach, users are creating the greatest level of flexibility in their networks. Repeater sites and dispatch locations can be easily connected anywhere along their IP network whilst making it simple to make changes in the future as their needs change and their organisation grows.

#### **Audio Bridging and Interconnects**

Omnitronics have designed a variety of audio bridging and interoperability devices that allow multiple radios to be interconnected, independent of frequency or manufacturer, for stand-alone operations. Depending on the solution, we offer devices for localized and wide area networks with the ability to dynamically re-configure radio networks to suit operational requirements.

#### **Custom Solutions**

Due to the unique needs and networks of many industries and organizations, Omnitronics also offers customization and custom additions to the above solutions. This is all made possible due to the flexible and interoperable nature of our designs. Our highly experienced in-house engineering, projects and sales teams work directly with our customers from bid to commissioning and right through to support. This ensures our customers get the best fit-for-purpose solutions.